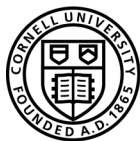


# Nutrient Management for Grazers

Webinar #1

## Kirsten Workman

*Sr. Extension Associate  
Nutrient Mgt. & Environmental Sust. Specialist*



**Cornell CALS**  
College of Agriculture and Life Sciences



# Nutrient Management for Pastures

## Why is it important?

- Maximize productivity, reduce losses
- Nutrients are required for forage quality (not just quantity)
- Required for Organic certification, local/state rules, etc.
- Soil health requires managing fertility...we shouldn't be mining our soil's resources
- Low yielding systems are 'leaky'
- Profitability is required for sustainability
- Good grazing management is also good nutrient management

**PASTURE**  
is a  
**CROP!**



# Nutrient Management for Pastures

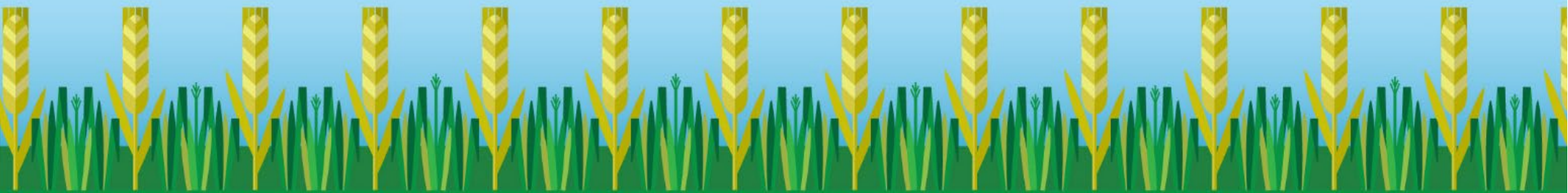


# Nutrient Management for Pastures



# 4Rs OF NUTRIENT STEWARDSHIP

Economically, Environmentally & Socially Sustainable Crop Nutrition



The 4Rs promote best management practices (BMPs) to achieve cropping system goals while minimizing field nutrient loss and maximizing crop uptake.

## 4R Principles of Nutrient Stewardship



### RIGHT SOURCE

Matches fertilizer type to crop needs.



### RIGHT RATE

Matches amount of fertilizer to crop needs.



### RIGHT TIME

Makes nutrients available when crops need them.



### RIGHT PLACE

Keeps nutrients where crops can use them.

*Image courtesy of The Fertilizer Institute*  
[www.nutrientstewardship.com](http://www.nutrientstewardship.com)



## RIGHT SOURCE

Matches fertilizer type to  
crop needs.



# Right Source

## Neptune's Harvest

### Guaranteed Analysis

Total Nitrogen (N) .....2%  
 0.5% Water-Insoluble Nitrogen  
 1.5% Water-Soluble Nitrogen  
 Available Phosphate (P<sub>2</sub>O<sub>5</sub>).....4%  
 Soluble Potash (K<sub>2</sub>O).....0.5%

Derived From: Hydrolyzed Fish & Phosphoric Acid (used as a stabilizer).

Neptune's Harvest Fish Fertilizer is an organic fertilizer made from fresh North Atlantic fish. Fish naturally contains nutrients plants need.

We recommend Neptune's Harvest Fish Fertilizer for all your indoor and outdoor growing needs.

Allowed in  
**ORGANIC**  
 Production

## Hydrolyzed Fish Fertilizer

Directions: Mix thoroughly before using. Prepare for one application only. Do Not Store Diluted Fertilizer.

Density = 8.94 Lbs/gallon

For commercial application rates go to:

[www.neptunesharvest.com](http://www.neptunesharvest.com)

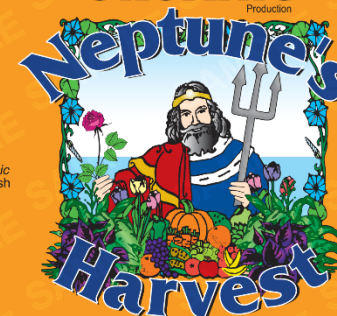
or call: 800-259-4769

Meets the requirements of the National Organic Program (NOP) for use in organic production.

As Required By Law, information regarding the contents and levels of metals in this product is available on the internet at: <http://www.aapfco.org/metals.htm>



Ocean Crest Seafoods, Inc. (F1249)  
 88 Commercial Street  
 Gloucester, MA 01930  
 © Copyright 1994 (S-UP)  
 Neptune's Harvest is a registered trademark of Ocean Crest Seafoods, Inc.



**FISH FERTILIZER**  
**2 - 4 - 0.5**

55 GALLONS (490 Lbs.) (222.26 Kg)  
 275 GALLONS (2,448 Lbs.) (1,110.39 Kg)



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# Right Rate

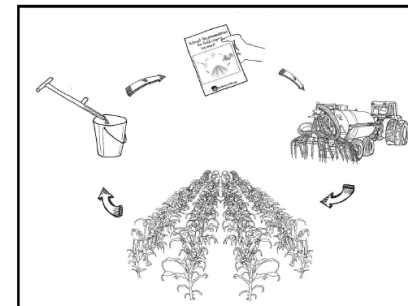


## RIGHT RATE

Matches amount of fertilizer type crop needs.



## Nutrient Recommendations for Field Crops in Vermont



THE UNIVERSITY OF VERMONT  
**EXTENSION**  
Revised December 2017



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## RIGHT TIME

Makes nutrients available when crops needs them.



# Right Time







## RIGHT PLACE

Keep nutrients where  
crops can use them.

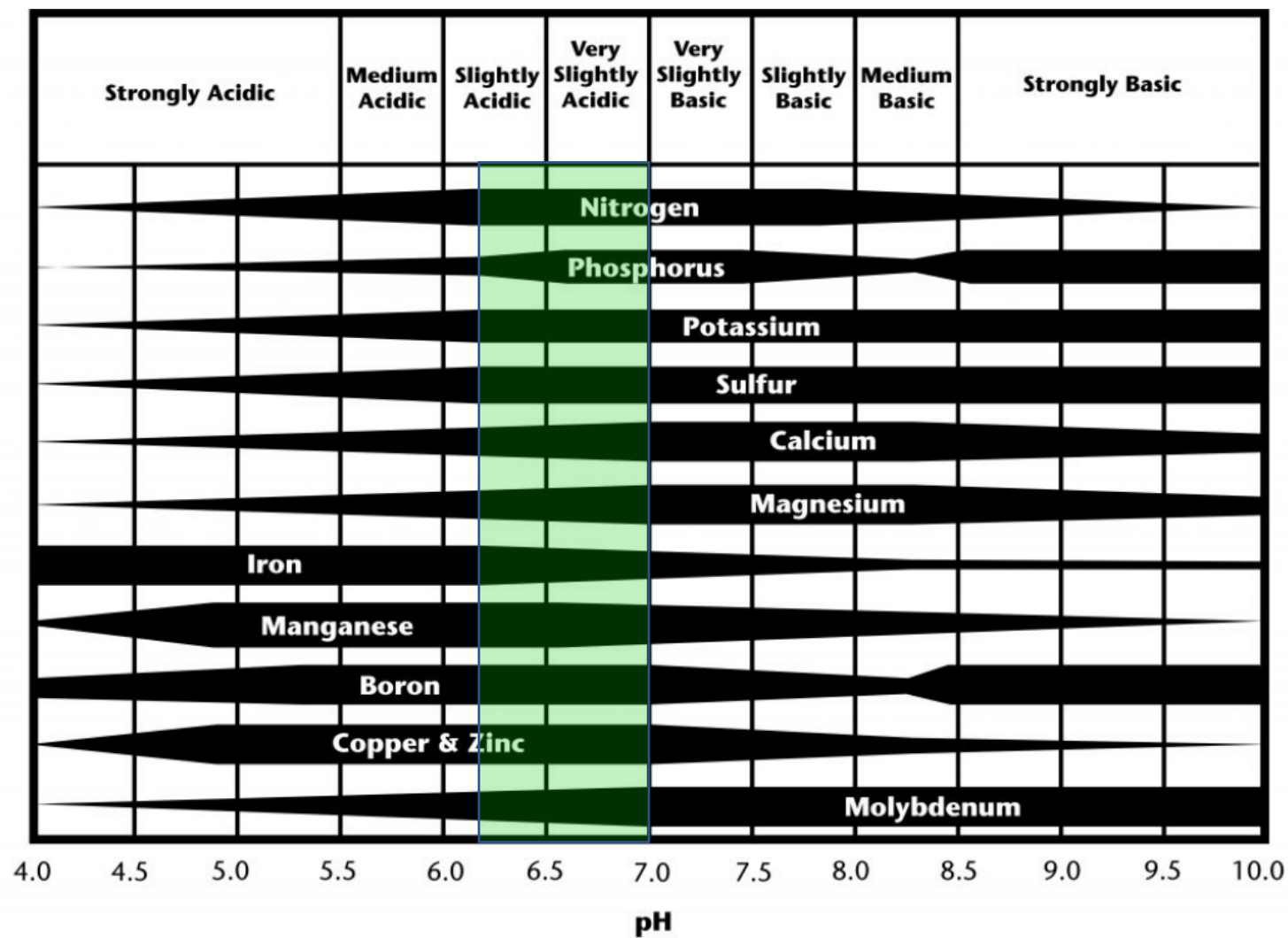


# Right Place



# Soil Fertility - Lime! Lime! Lime!

- pH management helps with nutrient management
- To know when to apply lime, soil test



# Soil Fertility - Nitrogen

## Nitrogen

- 50% legume = no additional N (but need to manage other factors)
- Split applications (50-75)
- Only fertilize what you can harvest/graze...don't get ahead of yourself and waste it.
- Can impact quality – not just quantity
- Maximize your manure nitrogen!



# Soil Fertility – Soil Testing and P & K

## Soil Fertility – Soil Testing, P & K Fertilization

Table 2.10.1 from 2022 Cornell Guide for Integrated Field Crop Management

Soil Management Group	Phosphorus Soil Test Value <sup>2</sup>					Potassium Soil Test Value					Magnesium Soil Test Value <sup>3</sup>				
	Very Low	Low	Medium	High	Very High	Very Low	Low	Medium	High	Very High	Very Low	Low	Medium	High	Very High
I	<1	1-3	4-8	9-39	40+	<35	35-64	65-94	95-149	150+	<20	20-65	66-100	101-199	200+
II	<1	1-3	4-8	9-39	40+	<40	40-69	70-99	100-164	165+	<20	20-65	66-100	101-199	200+
III	<1	1-3	4-8	9-39	40+	<45	45-79	80-119	120-199	200+	<20	20-65	66-100	101-199	200+
IV	<1	1-3	4-8	9-39	40+	<55	55-99	100-149	150-239	240+	<20	20-65	66-100	101-199	200+
V	<1	1-3	4-8	9-39	40+	<60	60-114	115-164	165-269	270+	<20	20-65	66-100	101-199	200+

<sup>1</sup>Values are in pounds per acre of soil test extractable nutrient using the Cornell Morgan soil test. Using a different test will add uncertainty to the interpretations and recommendations.

<sup>2</sup>Soil test phosphorus values differ for winter grains. High is 9-20 lbs P/acre and Very High is 20+ lbs P/acre.

<sup>3</sup>Magnesium levels shown are for all field crops except birdsfoot trefoil and soybeans. For these two crops, double the values shown above.

# A word about yield

*Maximizing pasture (and hay field) yields is an important strategy for...*

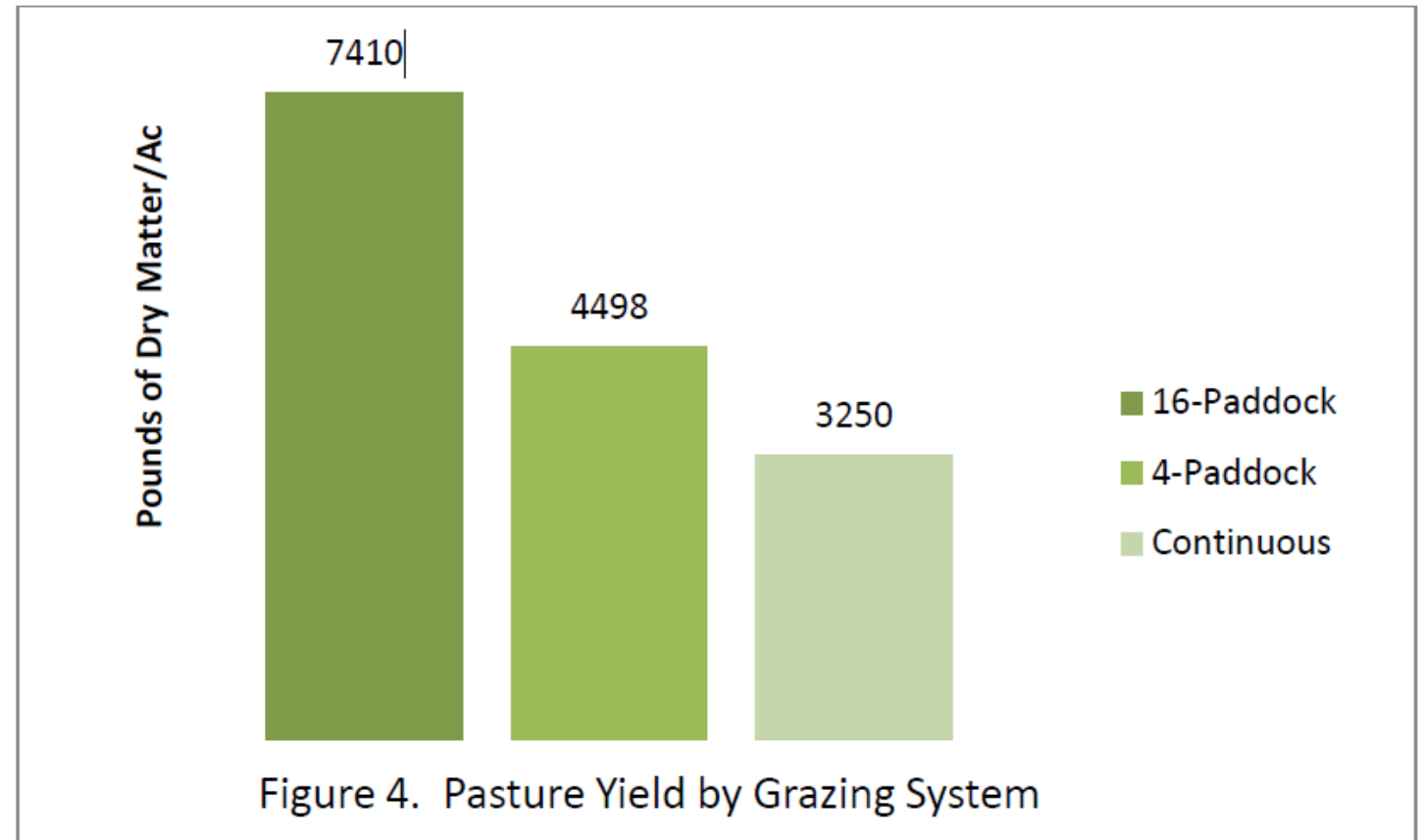
- Minimizing feed imports
- Increasing efficiency
- Minimizing your carbon footprint
- Reducing environmental losses
- Maximizing profitability



Rich Taber /  
CCE Chenango

# Maximizing Home Grown Nutrients

- Maximize Yield
- Minimize undigestible fiber
- Optimize energy
- For stored forages and pastures!



# Maximizing Pasture Yields

## Timing is everything

### Pastures

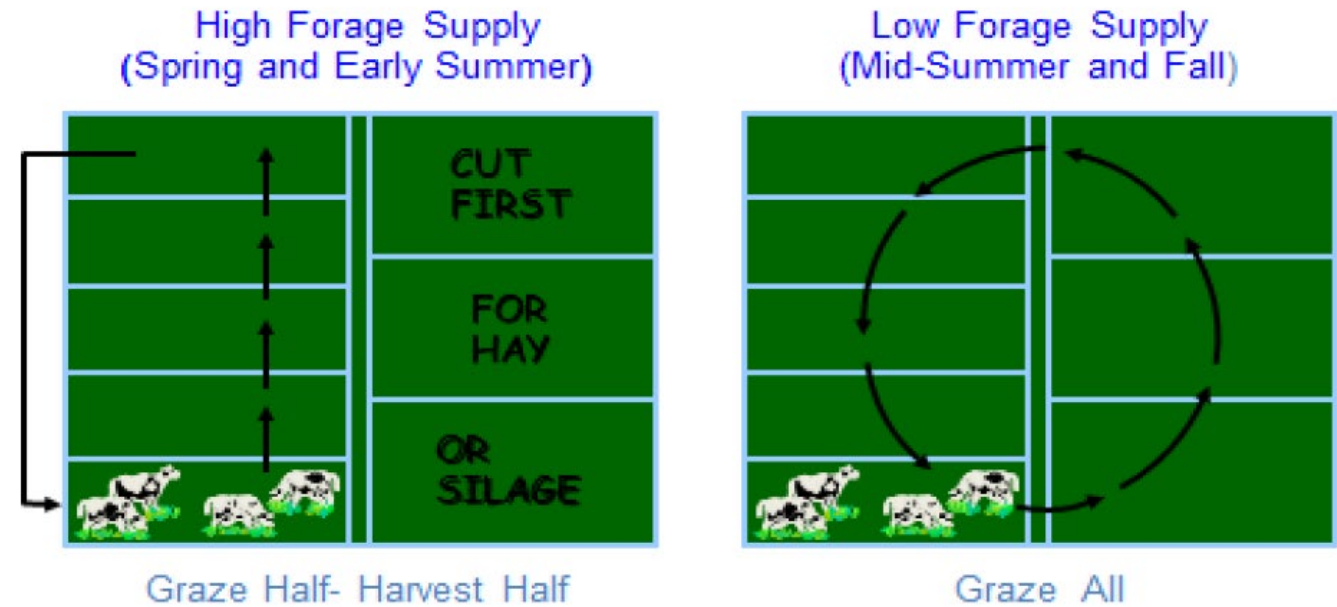
- Timing of grazing AND timing of rest/recovery
- Don't start too early
- Don't go too late

### Timing of forage harvest

- Maturity
- Field conditions

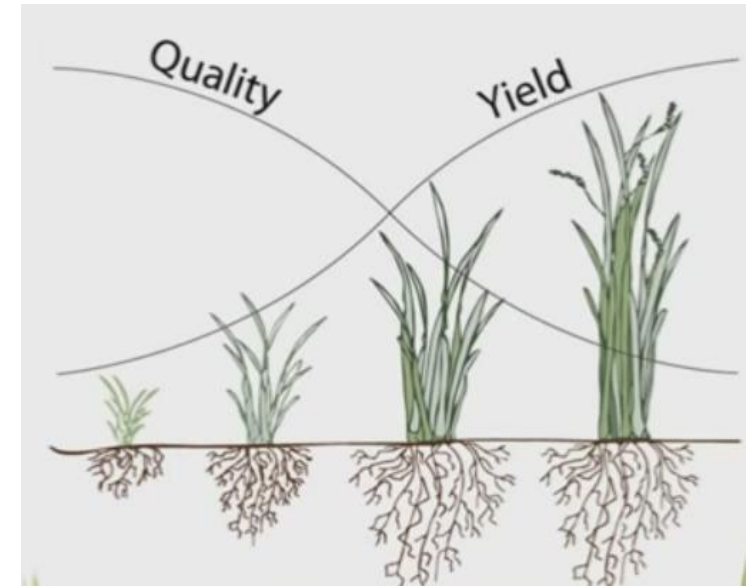
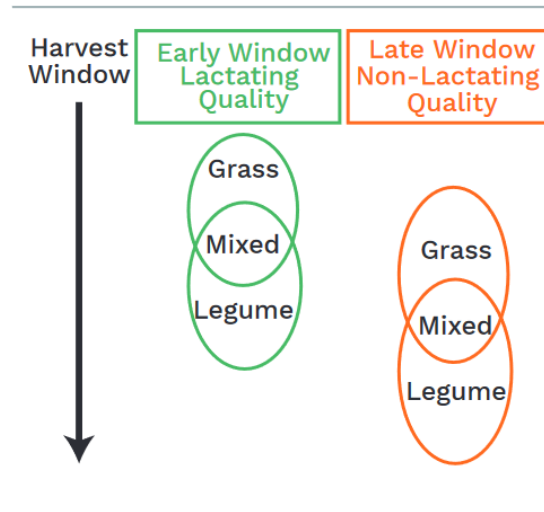
### Dynamic harvest schedules

## ROTATIONAL STOCKING METHOD



**FIGURE 1**

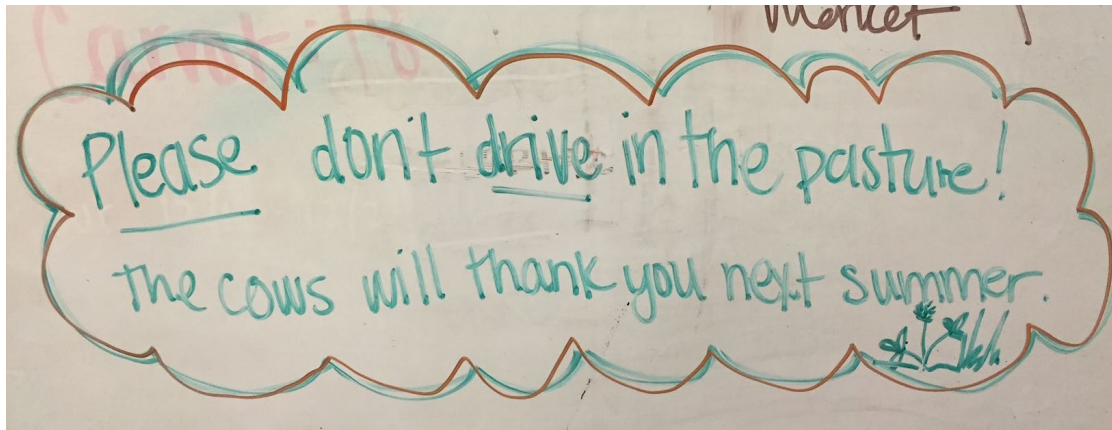
Harvest Window by Target Animal Class



# Maximizing Pasture Yield & Quality

## Anti-Quality Factors

- Species (wrong species or right species, wrong situation)
- Reduced intake (over mature, thorns, etc.)
- Make animals ill/death (toxicity)
- Palatability vs. preference



## DON'T LOSE IT IN THE BUNK/BALE

Manage stored feeds to minimize shrink and maximize quality

- Good fermentation or drying
- Good storage conditions
- Good feedout management





# Managing Nutrient Applications

## Soil Fertility

- Manure – let's manage it well



**Cornell University Cooperative Extension**  
**Agronomy Fact Sheet Series**  
**Fact Sheet #18**  
**Calibrating Manure Spreaders**

**Introduction**  
Proper manure spreader calibration is an important management planning. Proper calibration eliminates application rate errors. Four basic methods are described.

**Step 3: Calculate rate.**  
To determine the application rate in pounds per acre, divide the manure weight (step 1) by the acreage (step 2). Divide this by 2000 to get the application rate in tons per acre. The application rate will give you the guidelines on interpretation.

20 lbs  
width: 500 feet  
Area:  
= 4000 gallons  
= 0.46 acre  
= 1712 gallons per acre

used for solid and semi-  
three tarps of a known  
6 by 6 feet, or 56 by 56  
buckets.

the tarp and bucket weight.  
set separately with one tarp in  
the weights.

sheets and apply manure.  
at different intervals along the  
pathway. Apply the manure, using  
gear and engine speed.

collect, weigh and determine rate.  
put the tarp, including manure,  
bucket and reweigh. Subtract the full  
empty bucket plus tarp from the full  
three times. Determine the  
of manure in lbs and use Tar  
the application rate in tons per

Field Crops Extension  
College of Agriculture and Life Sciences



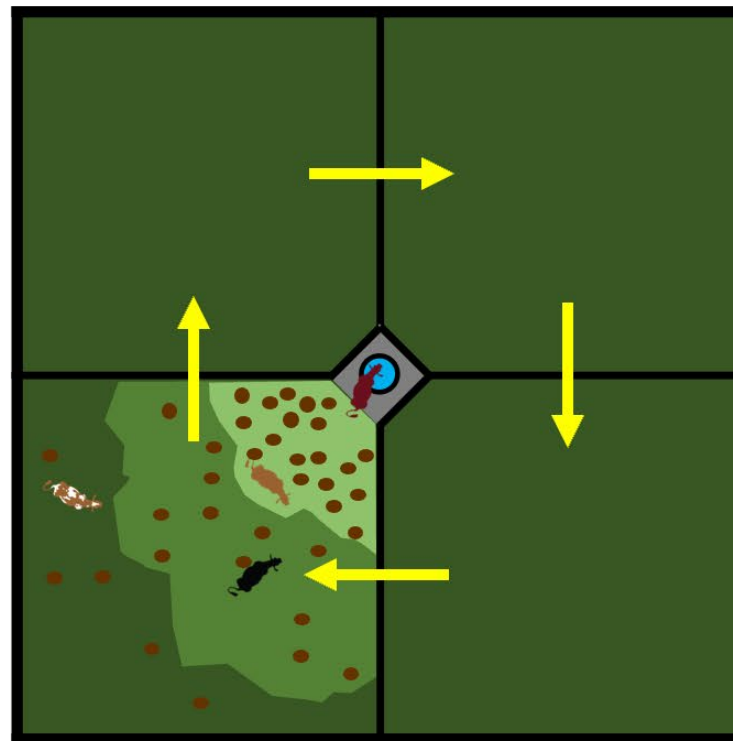
# Managing Nutrient Applications

Grazing Management is also Crop & Nutrient Management

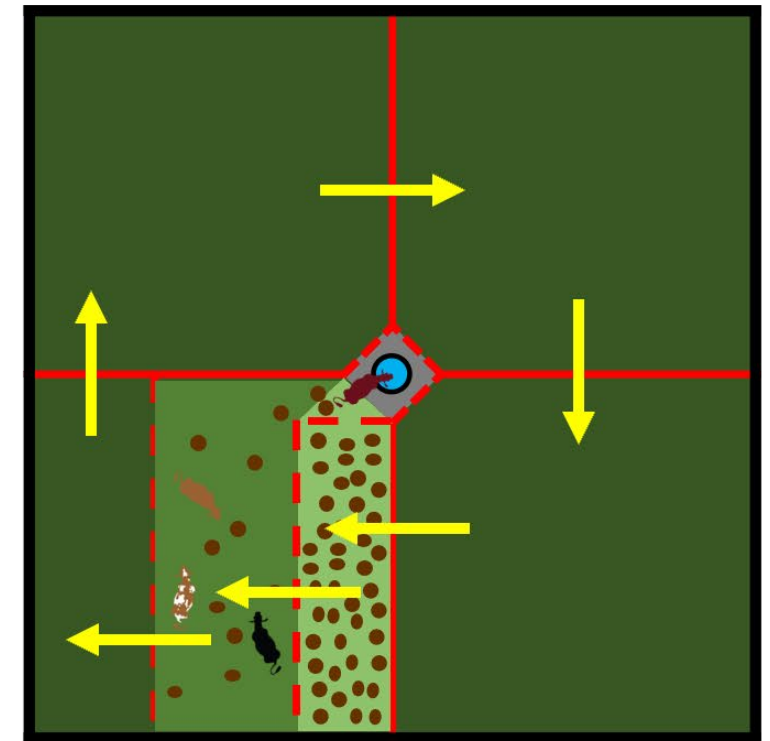
## Continuous Grazing



## Conventional Rotational Grazing



## Mgt. Intensive Grazing



# Records/Information needed for Nutrient Management

## ✓ Basic info

- Maps, acres, soil types, environmental concerns
- Soil tests, manure tests, animal information

## ✓ Yields???

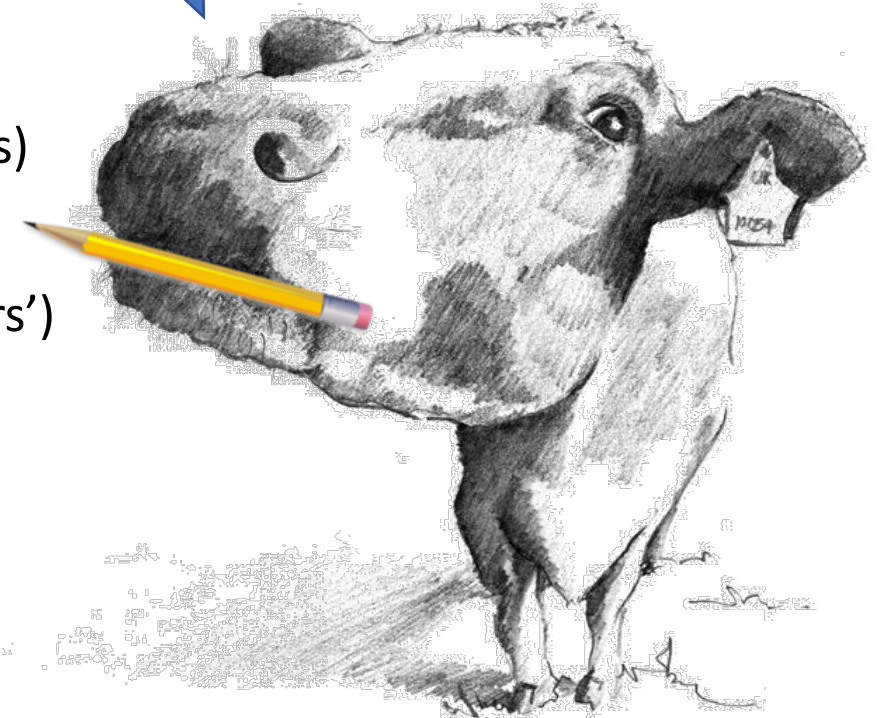
- Amount of forage harvested...by cows and people
- How do you estimate (grazing records, pasture stick, others)

## ✓ Manure volume & nutrient applications

- Accounting for grazing manure (animal groups as 'spreaders')
- Calibrating spreaders (manure or otherwise)

## ✓ Grazing Charts

- Using them as record keeping tools too!



# Basic Info

Information	Where? How?	How often?
Maps/soil types/environmental concerns	NRCS SWCD Extension Online	Initial Whenever landbase changes
Soil tests	You SWCD	Every 3 years (or more frequent if tracking something or rotating crops)
Manure tests	YOU	Annually – or whenever you spread
Fertilizer Analysis	Supplier	Whenever purchasing
Animal Info (#s, weights, groupings)	YOU	ongoing
Imported Feeds + analysis	Supplier or you	Whenever purchasing

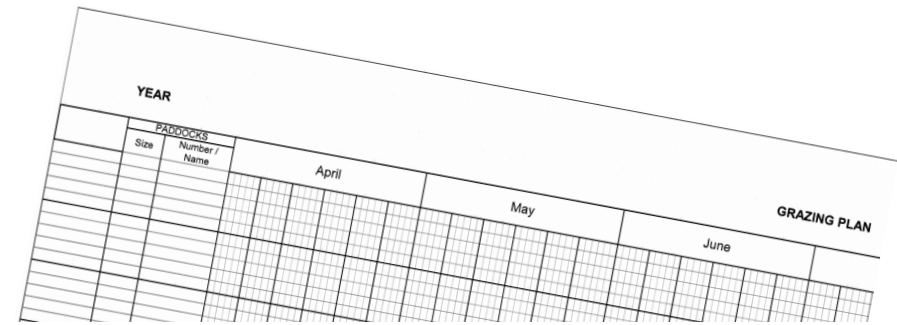


# Basic Info

Information	Tools
Maps/soil types/environmental concerns	Web Soil Survey: <a href="https://websoilsurvey.sc.egov.usda.gov/App/HomePage.htm">https://websoilsurvey.sc.egov.usda.gov/App/HomePage.htm</a>
Soil tests	Use your Landgrant recommended soil analysis and send to a certified lab.
Manure tests	Certified Lab Book Values: <a href="https://www.uvm.edu/sites/default/files/Northwest-Crops-and-Soils-Program/NutrientRec_BR1390.3_Sept2020.pdf">https://www.uvm.edu/sites/default/files/Northwest-Crops-and-Soils-Program/NutrientRec_BR1390.3_Sept2020.pdf</a> (Vermont, pg. 20) <a href="http://nmsp.cals.cornell.edu/publications/factsheets/factsheet122.pdf">http://nmsp.cals.cornell.edu/publications/factsheets/factsheet122.pdf</a> (Cornell)
Fertilizer Analysis	<a href="https://www.uvm.edu/sites/default/files/Northwest-Crops-and-Soils-Program/NutrientRec_BR1390.3_Sept2020.pdf">https://www.uvm.edu/sites/default/files/Northwest-Crops-and-Soils-Program/NutrientRec_BR1390.3_Sept2020.pdf</a> (pg. 24)
Animal Info (#s, weights, groupings)	Your records, weight tapes, scales, estimates
Imported Feeds + analysis	Your records, invoices, analysis from source



# Yields



## How to measure yields



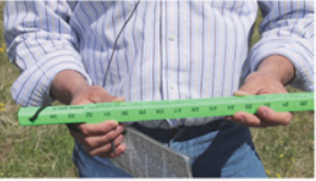
### Harvested Crops

- Yield checks
- Weigh bales/loads

### Pastures

- Clipping
- Falling Plate
- Pasture Stick
- Calculating based on DMI 3%

**Figure 1: Methods of Pasture Dry Matter Measurement**

	Clipping Samples	Falling Pasture Plate	Pasture Stick
			
<b>Cost</b>	\$5.00-\$10.00	\$20.00-\$40.00	\$12.00
<b>Accuracy</b>	+++	++	+
<b>Ease of Use</b>	+	++	+++
<b>Additional Information</b>	Very accurate but only practical to do a few times/year	Professionally manufactured plate meters available for extra cost	Erik's choice for ease of use and consistent DMI measurement

Sources: Image 1.) Ohio State University: <http://ohioline.osu.edu/factsheet/11-HCS-868> Image 2.) West Virginia University Extension Service: <https://www.wvu.edu/~agexten/pubnwsltr/TRIM/5022.htm> Image 3.) South Dakota State University: <https://i.ytimg.com/vi/c9CylrlqVvl/maxresdefault.jpg>

<https://ohioline.osu.edu/factsheet/11-HCS-868>



# Yields

## Pastures – Clipping

- Sample a known area by clipping (at typical grazing height). Usually 1 – 2 square feet
- dry it down (microwave will work)
- Weigh the dried sample and then convert to pounds DM/acre  
 **$0.05 \text{ lbs DM/sq ft} \times 43,560 = 2,178 \text{ lbs DM/acre}$**
- Can be time consuming, but a good way to start and to calibrate other methods
- *Should* do multiple samples/paddock



# Yields

## Pastures -Pasture Stick

- Measure height
- Measure stand density to get estimate of pounds per inch
- Multiply pounds/inch x # grazing inches available

**200 lbs DM/inch x 12 inches available = 2,400 lbs DM/acre**

- *Should* do multiple samples/paddock

<https://extension.sdstate.edu/using-grazing-stick-assess-pasture-forage>

<https://youtu.be/bSYflqjP6B0>





# Yields

## Pastures - Calculating based on DMI

- Animal Wgt x # animals in group x percent intake = Pounds forage/day

**15 yearlings x 850 lbs x .03 = 383 lbs DM/day**

- They grazed that 0.5 acre paddock for 3 days (and did not run out of forage and we left a good residual)

**3 x 383 = 1,149 lbs DM / 0.5 acres = 2,300 lbs DM/ac**

*For groups with multiple animal types/sizes, calculate for each 'type' and add together*

**This is also imperative for PLANNING your grazing as well...how much is out there and how long should a group of animals be out there?**

PADDOCKS		YEAR																								GRAZING PLAN
		April						May						June												
Size	Number / Name																									

**TABLE 3. AVERAGE FORAGE INTAKE (AIR-DRY BASIS)**

Species	Animal Weight	*	Percent Intake	=	Pounds Forage Per-Day	Pounds Forage Per-Month
Sheep	130	x	.037	=	4.8	146
Sheep	200	x	.037	=	7.4	225
Yearling	650	x	.03	=	19.5	593
Yearling	850	x	.03	=	25.5	775
Cow	1,000	x	.03	=	30	912
Cow	1,200	x	.03	=	36	1,094
Cow	1,400	x	.03	=	42	1,277
Cow	1,600	x	.03	=	48	1,459



# Manure Inventory & Nutrient Applications

## Manure Volumes

- Amount stored during winter
- Amount 'spread' on pastures by grazing animals

## Nutrient Applications

- Amount spread/day/grazing unit
- Calibrate manure spreader?

## Tools

- grazing 'unit' manure estimations - UMass
- Vermont Manure Screening Tool
- How to calibrate a manure spreader



# Manure Inventory

## Manure Volumes

### Amount stored during winter

*Number of Animals x Average Weight of Animal (lb) ÷ 1000 (animal unit) x Daily Manure Prod. x Manure Collection Period (days) + Estimated Percent of Bedding in Manure.*

**10 sheep x 200 lbs /1000 = 2 AUE**

**2 x 40 lbs/day x 100 days in barn = 8,000 lbs manure collected**

**8,000 x 1.05 (5% bedding) = 8,400 lbs/2000 = 4.2 tons**

### Amount 'spread' on pastures by grazing animals

**10 sheep x 200 lbs /1000 = 2 AUE**

**2 x 40 lbs/day x 1 grazing day = 80 lbs/day**

**80 x 260 days 'out' = 20,800 lbs/2000 = 10.5 tons**

**Table 1.** Average daily manure production and nutrient content of manure. Values are based on animal unit (1000 lb) and do not include bedding\*.

ANIMAL TYPE	DAILY PRODUCTION	ANALYSIS UNITS	N	P <sub>2</sub> O <sub>5</sub>	K <sub>2</sub> O
Dairy cow: lactating (liquid)	13 gal	lb/1000gal	28	13	25
Dairy cow: lactating (solid)	106 lb	lb/ton	10	4	8
Dairy cow: dry	82 lb	lb/ton	9	3	7
Dairy cow: calf and heifer	87 lb	lb/ton	7	2	7
Beef cattle: cow and calf	60 lb	lb/ton	11	7	10
Beef cattle: steer	75 lb	lb/ton	14	5	8
Beef cattle: veal	5 gal	lb/1000gal	36	27	55
Swine: gestation	4 gal	lb/1000gal	30	35	15
Swine: lactation	10 gal	lb/1000gal	25	20	15
Swine: nursery	14 gal	lb/1000gal	40	40	25
Swine: grow-finish	11 gal	lb/1000gal	50	55	25
Swine: farrow to feeder	7 gal	lb/1000gal	40	35	15
Sheep	40 lb	lb/ton	23	8	20
Horse	45 lb	lb/ton	12	5	9

\* Adapted from: *The agronomic guide 2002. College of Agricultural Sciences, Penn State University.*

### Nutrients in stored manure

**4.2 x 23 = 97 lbs N**

**4.2 x 8 = 34 lbs P<sub>2</sub>O<sub>5</sub>**

**4.2 x 20 = 84 lbs K<sub>2</sub>O**

### Nutrients in grazing manure

**10.5 x 23 = 242 lbs N**

**10.5 x 8 = 84 lbs P<sub>2</sub>O<sub>5</sub>**

**10.5 x 20 = 210 lbs K<sub>2</sub>O**



# Manure Applications

## Estimating Manure application

Amount 'spread' on pastures by grazing animals per day

10 sheep x 200 lbs /1000 = 2 AUE

2 x 40 lbs/day x 1 grazing day = 80 lbs/day

80/2000 = .04 tons/day

.04 x 23 = 1 lbs N

.04 x 8 = 0.3 lbs P<sub>2</sub>O<sub>5</sub>

.04 x 20 = 0.8 lbs K<sub>2</sub>O

**Table 1.** Average daily manure production and nutrient content of manure. Values are based on animal unit (1000 lb) and do not include bedding\*.

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Beef cattle: cow and calf	60 lb	lb/ton	11	7	10
Beef cattle: steer	75 lb	lb/ton	14	5	8
Beef cattle: veal	5 gal	lb/1000gal	36	27	55
Swine: gestation	4 gal	lb/1000gal	30	35	15
Swine: lactation	10 gal	lb/1000gal	25	20	15
Swine: nursery	14 gal	lb/1000gal	40	40	25
Swine: grow-finish	11 gal	lb/1000gal	50	55	25
Swine: farrow to feeder	7 gal	lb/1000gal	40	35	15
Sheep	40 lb	lb/ton	23	8	20
Horse	45 lb	lb/ton	12	5	9

\* Adapted from: *The agronomic guide 2002. College of Agricultural Sciences, Penn State University.*



# Estimating Manure application

## Calibrating spreaders

- weight loaded - weight empty = load size
- Load size (lbs) ÷ Area covered by load (sq. feet) = (lbs/sq feet x 43,650) ÷ 2000 = tons/acre
- Or count number of loads, multiply by load size and divide by total field acres

$$23,850 \text{ lbs} - 11,150 \text{ lbs} = 12,700 \text{ lbs}$$

$$36' \times 515' = 18,540 \text{ sq feet}$$

$$(12,700/18,540) \times 43,560 \div 2000 = 14.9 \text{ tons/acre}$$

$$12,700 \text{ lbs} = 6.35 \text{ tons}$$

$$6.35 \times 35 \text{ loads} = 35 * 6.35 = 222.25 \text{ tons/15 acres} = 14.8 \text{ tons/acre}$$

Calibrating manure spreaders is FUN!!

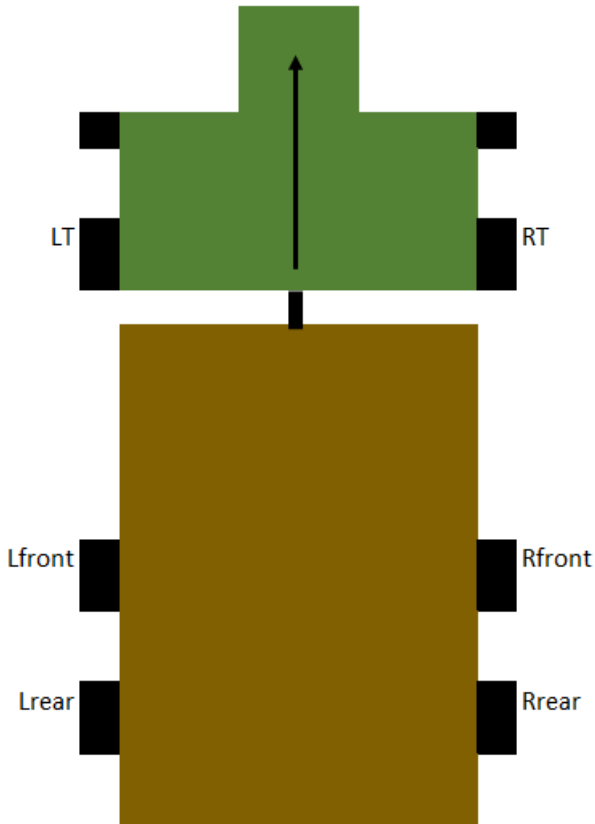


# Estimating Manure application



Farm:  Farmstead  
 Crop Year 2021  
 Manure Type dairy-solid

TA: Kirsten Workman/  
 Calibration Date: 11/9/2020  
 Spreader model: H & S 310



	Axle TARE	aged compost	this year's manure
		Loaded 1	Loaded 2
LT	3700	5000	4500
RT	3500	4650	4400
Lfront	900	3500	3150
Lrear	900	4000	3100
Rfront	1050	3100	3000
Rrear	1100	3600	3500
Total Weight	11150	23850	21650
Net Weight (lbs.)		12700	10500
Net Weight (tons)		6.35	5.25
spreading rate (tons/acre):		14.9	12.3

$23,850 \text{ lbs} - 11,150 \text{ lbs} = 12,700 \text{ lbs}$   
 $36' \times 515' = 18,540 \text{ sq feet}$   
 $(12,700/18,540) \times 43,560 \div 2000 = 14.9 \text{ tons/acre}$

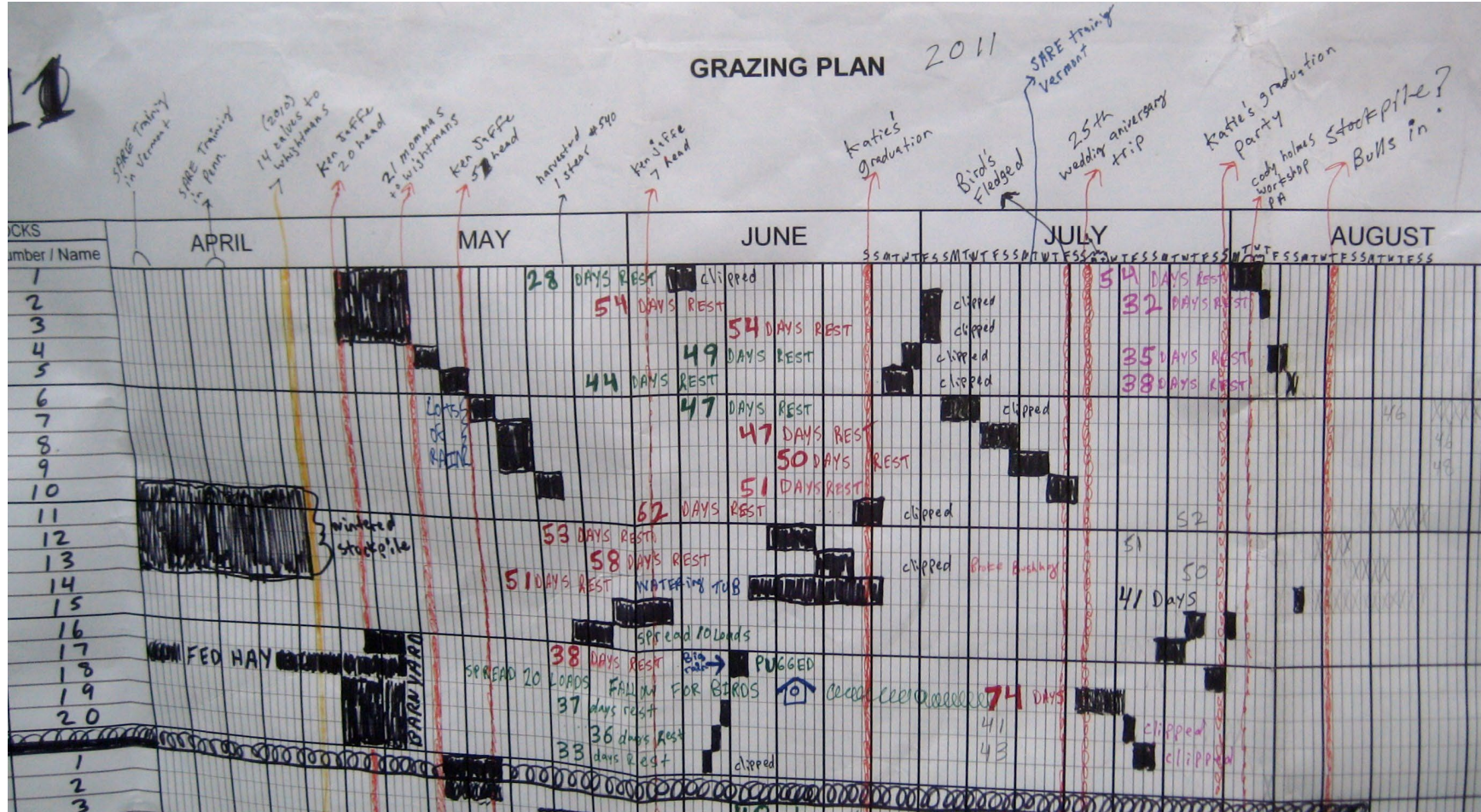
AREA COVERED	
WIDTH	36
LENGTH	515
area coverd (sq. ft.)	18540
area coverd (acres)	0.42562

**Spreading Notes:**  
 area covered was measured in field  
 3 passes with tractor (including overlap)  
 15-16 clicks in 3rd Gear

\*Manure samples were collected at the time of calibration



# Grazing Charts as Record Keeping Tools







**YEAR**

**GRAZING PLAN**

YEAR	PADDOCKS		April	May	June	July
	Size	Number / Name				
		RAINFALL/ in				
		SNOW/ in				
Daily Temps						

Write the name of each grazing unit and it's size

- Pasture
- Paddock
- However you manage/rotate



# YEAR

# GRAZING PLAN

Paddock	PADDOCKS		April	May	June	July
	Size	Number / Name				

For each grazing group...pick a color

- Fill in the box for each day that group is in that paddock

Record other events (using different colors/symbols)

- Manure applications
- Crop harvests
- irrigation

RAINFALL/ in	SNOW/ in

Daily Temps





# Breakout – Resources for NM Records

- Grazing Chart – contact Troy Bishopp (the Grass Whisperer) or your local SWCD/Extension office.
- Managing Pasture as A Crop (D.Emmick) <https://blog.uvm.edu/cvcrops/files/2012/10/Managing-Pasture-as-a-Crop.pdf>
- Land grant university fertility guidance (refer to your local LGU)
- Using a grazing stick:  
<https://youtu.be/bSYflqjP6B0> ;  
<https://extension.sdstate.edu/using-grazing-stick-assess-pasture-forage>
- Measuring pasture dry matter yields:  
<https://ohioline.osu.edu/factsheet/11-HCS-868>
- Calculating manure production:  
<https://ag.umass.edu/crops-dairy-livestock-equine/fact-sheets/manure-inventory>
- Calibrating manure spreaders:  
<https://www.uvm.edu/sites/default/files/Agriculture/CVCROPS/ManureCalibration.pdf> ;  
<http://nmsp.cals.cornell.edu/publications/factsheets/factsheet18.pdf>



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Thoughts?  
Questions?



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